

PROFESSIONALISM BOOT CAMP

Friday, November 30, 2018

Quinnipiac School of Law 370 Bassett Road, North Haven, CT

11:30 a.m. – 6:30 p.m.

Mastering the skills needed to practice more effectively and ethically, this program is designed for attorneys with less than seven years of practice and will provide 5.0 hours of CLE, which includes 2.0 hour of ethics.

Cost: Member \$35, Non-Member \$50, Student Member \$15
(seating is limited to 75 attendees)

CLE Credits: CT and NY: 3.0 CLE Credits and 2.0 Ethics Credit

11:30 a.m. Registration and Box Lunch

12:00 p.m. Plenary Session: AVOIDING A GRIEVANCE-TOP 10 PITFALLS *(Attorney Pat King, Attorney Michael Bowler)*

1:05 p.m. Breakout 1A CREATING THE SMALL, 21ST CENTURY LAW OFFICE *(Attorney Chris Kriesen, Attorney Sergei Lemberg)*

1:05 p.m. Breakout 1B SURVIVING TECHNOLOGY IN A LARGE FIRM PRACTICE *(Attorney Michael Chase, Stephanie M. Gomes-Ganhão, and Joseph Ficocello, Chief Information Officer, Shipman and Goodwin)*

2:10 p.m. Breakout 2A INSURANCE NEEDS AND PRODUCTS *(John Kronholm, Atty. Ron Houde, Jr.)*

2:10 p.m. Breakout 2B WORKING WITH PARTNERS AND PARALEGALS-NAVIGATING AND MASTERING THE MAZE OF THE BIG FIRM *(Attorney Laura Ann Keller, Attorney Ben Cheney)*

3:10 p.m. Break

3:25 p.m. Breakout 3A SCREENING NEW CLIENTS, BILLING AND FEE AGREEMENTS *(Attorney Robert Cassot, Attorney Frank Coulom)*

3:25 p.m. Breakout 3B NETWORKING AND RAINMAKING *(Attorney Vincent Provenzano, Attorney Matthew Necci)*

4:30 p.m. Plenary Session: ETHICAL DOS AND DON'TS OF SOCIAL MEDIA *(Attorney Mark Dubois, Attorney Meghan Freed)*

5:30 p.m. RECEPTION AND NETWORKING