## Dan Piltch, Founding Partner of Broad Sound Partners

Dan Piltch is a founding partner at Broad Sound Partners where he directs investments into tech-centric companies and works closely with portfolio companies to enable sustainable growth.

Dan has over 25 years of experience in management and technology consulting in large and small companies in the healthcare, financial services and telecom industries. His career began in New York at Accenture (then Andersen Consulting) where he worked with clients such as AT&T, Verizon, and Citibank, and later led the emerging technology group at an internal think tank. In the 1990s, Dan was a co-creator of Accenture's first training program for Internet architecture and spearheaded the roll out of the program in Europe and Asia.

In 1998, Dan built a marine technology company integrating satellite communications, electronic navigation and weather forecasting technologies for offshore use. He and his team worked on recreational, commercial and military craft in conjunction with boatbuilders in the US, UK and Finland. He wrote a weekly column on marine technology and was a frequently sought-after speaker in the industry. After running the business for nearly 10 years, he sold it in 2007.

Capitalizing on the convergence of rapidly scalable cloud computing, and availability of large amounts of data, Dan co-founded an international software design and development firm where he led software development initiatives for enterprise companies and was directly involved with managing and building software for seventy three startups. He launched an investment arm within the company to provide capital to some of these startups.

In 2018, he sold the company and co-founded Broad Sound Partners which provides capital and operating experience to companies in the software, healthcare, and business services sectors.

Dan graduated from the University of Pennsylvania in Philadelphia, with a degree in Computer Science and Engineering. He now lives with his family in Freeport, Maine where he is a member of several non-profit and government boards.