



THE ALTERNATIVE BOARD®

Change Perspective. Improve Business. Enjoy Life.

MEET OUR COACHES



**PETER
BEGIN**
TAB-Certified
Facilitator and
Coach

Peter founded TAB Greater Hartford in 2005 after a successful career as a senior financial executive in Fortune 500 companies. Over the past six years he has built one of the most successful TAB franchises in the system; now one of the Top 10 TAB franchises in the world. He has won multiple awards for being in the Top 5 in Member Retention and for Fastest Growth Rate, now exceeding 50 small business owner members. The key to his success has been the ability to deliver on-going coaching and consulting value to the small business owners.

Prior to TAB, Peter was the CFO for the Life Insurance Division of Lincoln Financial. His prior experiences included financial executive positions with Aetna and Security-CT and as a CPA with Coopers & Lybrand.

Peter, a Hartford native, received his BS in Accounting from the University of Connecticut (graduating magna cum laude). Peter has served as an adjunct professor of finance at UCONN and is currently serving on TAB's Professional Development Committee.

He resides in West Hartford, CT with his wife Susan and admires the growth of his daughter Nicole and son Andrew from afar in Boston and San Diego, respectively.



**MICHAEL
FERRIS**
TAB-Certified
Facilitator and
Coach

Michael Ferris is an experienced business executive with a track record of success in both Fortune 500 companies as well as in running a rapidly growing small business.

After 30 years working for large international corporations, Michael ran a local landscape company for the last 6 years with the objective of dramatically expanding the business. That objective was realized as the company grew 3 fold – over a six year period.

Prior to The Yard Group, Michael held a variety of senior level positions in the insurance and managed care industry – CIGNA, Travelers and United Healthcare. His responsibilities ranged from CFO of Travelers Managed Care Division to Chief Underwriter at United Healthcare to President of a business unit at CIGNA focused on the healthcare needs of the Medicare population.

He received his BA from Boston College and an MBA from Babson College. He started his career at KPMG and practiced as a CPA early in his career.

Michael and his wife, Anne, have lived in Glastonbury, CT for 35 years. Michael's free time is spent enjoying his grandchildren and following his beloved Red Sox.



**JAMES A.
GRIGSBY**
TAB-Certified
Facilitator and
Coach

Jim Grigsby is a seasoned senior executive with a broad range of industry and operational specialties.

Jim works with over 20 business owners in his TAB practice, with a strong focus on business and succession planning and leading his members to tackle the tough issues, reminding them that “you get what you tolerate.” He also serves as an executive coach at the Harvard Business School.

Prior to TAB, Jim was a Division President at CIGNA, heading a national sales force and a 20-country international division. Following that, he was Board Chairman of a publicly-traded biotech company.

Jim received his BA Degree (summa cum laude) in Mathematics from Baylor University, is a Fellow of the Society of Actuaries, and has held Series 7 and 24 licenses from the NASD.

Jim and his wife Linda live in Bloomfield. They enjoy their church, their family (8 grandchildren) and gardening. Jim is an avid choral singer, a golfer and a sports fan – Cowboys and Yankees.